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# TABLE TALK



## ANNUAL BANTERRA BANK DAY TAILGATE AT SALUKI STADIUM

With the fall season comes football, and with football comes the Annual Banterra Bank Day Tailgate. For years, Banterra has supported Southern Illinois University (SIU) and became the first naming-rights partner for their athletic facility, Banterra Center. Since then, we've renewed our agreement and continue to be involved in campus events, providing scholarships to students, offering Saluki banking products and supporting Saluki Athletics.

On Saturday, September 21st, Banterra hosted our annual tailgate when the Salukis took on the SEMO Redhawks. It was such a great success to see students, alumni, customers, team members and community members in attendance. Everyone enjoyed food from a Southern Illinois favorite, 17th Street Barbecue, as well as beverages, yard games, and the unique creations of Balloons By Kimberly.

As the game day sponsor, Banterra was a part of the on-field game ball presentation that took place during the first quarter of the game, as well as a check presentation during half-time honoring several academic recipients of the 2024-2025 Banterra-SIU Scholarship Fund.



## CASH BONUS FOR SALUKI CHECKING

As part of our partnership with SIU, Banterra offers products and services that benefit the Saluki community. During the tailgate and football game, we promoted our limited-time cash bonus offer tied to the opening of a Saluki Checking Account (\$100 for Saluki Student Checking, and \$250 for Saluki Interest Checking). This offer began June 17th and is applicable on accounts opened through October 31st, 2024. Check out our website and social media accounts or stop into a Banterra branch to learn more.



# WHAT'S NEW WITH BANTERRA SPECIALTY LENDING

We take pride in servicing customers across our footprint with a team that's full of knowledge and experience across many different industries. Our specialty lending division includes Aircraft, Healthcare, Machine Tool and RV & Marine. Our offerings include products and services specific to these customers and their unique needs. Check out what our team was up to in the third quarter:



## NEW MACHINE TOOL PROGRAM

Banterra's Machine Tool Finance team was happy to attend the International Manufacturing Technology Show and roll out the new Rate Reduction Program. With the current rate environment, we believe that future-proof borrowing is essential. This program offers the opportunity for future rate reductions on machine tool loans. Go to our website or talk to a Banterra Machine Tool representative to learn more.

## MIDWEST AVIATION EXPO

Banterra's Aircraft Finance team serves customers all over the country, but it is great when there is a chance to come back to our Southern Illinois roots. Held in Mt. Vernon, Illinois, the Midwest Aviation Expo was a three-day event where our Aircraft Finance team had the chance to set up and talk to community members interested in having us be their financial partner. We greatly appreciated the opportunity to connect with those who came.



# THIRD QUARTER CHARITY RECAP

## SCHOOL SUPPLY DRIVE

This July, Banterra hosted our annual School Supply Drives at all branch locations. Each branch had the opportunity to choose a local school or organization to receive the items. We collected more than \$2,000 in supplies benefiting nearly 20 schools.



## ALZHEIMER'S ASSOCIATION

Banterra supported Alzheimer's Association for the month of August by selling purple awareness ribbons in our branches. We were proud to raise more than \$1,000 that was donated directly to Alzheimer's Association.



## PET SUPPLY DRIVE

Rounding out our third quarter, Banterra hosted our annual Pet Supply Drives. Hundreds of pet items were collected across our footprint, and were donated to support multiple shelters and humane societies.



# PRESCOTT AEROSPACE INC.

## PLEASE DESCRIBE YOUR BUSINESS.

Prescott Aerospace was established in 1983, and is located in Prescott Valley, Arizona. We are a CNC Aerospace Machine shop that supplies build-to-print components for prime contractors that support the aerospace and defense industries. Here, our goal is to provide our customers with service and build-to-print components that exceed expectations, and to be a partner that adds value in all we do.

## WHAT WAS THE INSPIRATION OR MOTIVATION TO START THE BUSINESS?

After working at numerous companies over the span of several years, I felt that if we implemented only the best ideas, we could have a new business that was a great place to work and provide all of our customers with excellent services.

## HOW HAS YOUR COMPANY GROWN SINCE THE BEGINNING?

When we started in 1983, we only had three full-time employees, and have grown to now employ over 60 full-time employees with two locations covering over 70,000 sq. ft. of manufacturing space.

## DO YOU HAVE A FAVORITE QUOTE/MOTTO THAT YOU LIVE BY?

A motto to live by is to be the best that you can be, and to treat others as you want to be treated.

## HOW HAS BANTERRA HELPED YOUR BUSINESS TO BECOME MORE SUCCESSFUL?

After spending over 18 months working with a national firm, Banterra approached us with a solution that allowed us to consolidate several of our loans, which improved our cash flow. This was instrumental in providing funding to purchase a new building and further consolidate two smaller, separate operations into a single larger facility, expanding our operations.



## WHAT SUCCESSES HAS YOUR COMPANY HAD?

We are lucky to have received numerous awards and recognitions over the years, including:

- 2024 Northrup Grumman Silver Supplier Award
- 2023 Northrup Grumman Supplier Excellence Award
- Boeing Silver Supplier Award (2017, 2013, 2012, 2010, 2009)
- 2012 Parker Hannifin Platinum Supplier Performance Award
- Parker Hannifin Gold Supplier Performance Award (2011, 2008)
- INC 500/5000 Fastest Growing Companies in America (2009, 2008, 2007)
- 2006 Recipient of Arizona 50 Companies to Watch Award
- 2002 UPCO Supplier of the Year
- 1993 McDonnell Douglas Preferred Supplier (first in Arizona)
- 1993 US Chamber of Commerce Blue Chip Award-1st in Arizona
- Arizona Small Business Success Award
- Boeing-Mesa PVA Supplier
- Boeing-St. Louis PVA Supplier



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## BENEFITS OF REMOTE DEPOSIT

### IMPROVED SECURITY ON TRANSACTIONS

Your financial data is precious. With remote deposit, you can rest assured that your transactions are secure. Say goodbye to paper checks floating around and hello to encrypted digital submissions.

### DIGITAL RECORDS AND REPORTING

Keeping track of your deposit history has never been easier. Access digital records and generate reports effortlessly. Whether it's for accounting purposes or audits, you'll have all the information at your fingertips.

### FASTER PROCESSING TIMES

Time is money, especially in business. Remote deposit accelerates the processing of checks, ensuring quicker availability of funds. Say hello to improved cash flow!

### REDUCED TRAVEL TIMES FOR EMPLOYEES

Your team no longer needs to dash to the bank during business hours. Remote deposit eliminates travel time, allowing your employees to focus on what matters most - your business.



**CONTACT US TO LEARN MORE  
ABOUT OUR SERVICES**